

annual review



# What was your greatest professional accomplishment in 2010?

**cb** C. Jaye Berger



Law Offices  
C. Jaye Berger

I defended a corporate client against a lawsuit claiming substantial damages on a construction project and won a large counterclaim against that claimant.

**kp** Kathy Pasquale-O'Malley



JRS  
Architect, P.C.

Becoming president of CoreNet Global, Long Island Chapter, a global corporate real estate organization.

**bs** Brian Sahn



Forchelli,  
Curto, Deegan,  
Schwartz,  
Mineo, Cohn &  
Terrana, LLP

The greatest accomplishment this year was managing the process in which Forchelli, Curto, Deegan's new office space at The Omni in Uniondale was designated a LEED certified Commercial Interior, attaining enough points on the LEED scorecard to qualify for the Silver level. We are truly leaders among our peers, being the first law firm on Long Island to achieve a LEED designation, as well as the first LEED certified interior in the substantial RXR portfolio of office space on Long Island. As the partner who manages the firm's "green" and "sustainable" initiatives, and oversaw this certification process, it was a great experience to work through the LEED process not just as an attorney but also as an occupant and beneficiary of a cleaner and more sustainable environment.

**ag** Andy Grossman



NAI Friedland

Earlier this year I was presented with a client who had wanted to expand to a specific town in Westchester for quite some time, but was unsuccessful in doing so with their own internal real estate division. A professional highlight for me was having the opportunity to share my expertise with the company and identify the perfect location in the town in which they desired to be. I was also able to move the tenant occupying the building my client wanted to purchase to a new site in a better location nearby, with enough lead-time for them to make the transition and not miss a beat in their daily business. Thus, two deals arose from one difficult assignment.

**pg** Perry Gault



Perry Gault  
Management  
Co. Inc.

Keeping our store properties fully rented during the entire year.

**as** Allan Schwartz



Safeguards  
International,  
Inc.

Being selected by the administration of a major university to be an advisor and mentor to the Engineering and Physics departments' student body.

**oc** Ofer Cohen



TerraCRG

Our firm is less than three years old and was hired to exclusively market a total of half a million s/f of development properties in the Brooklyn market including several non performing loans on development sites.

**mg** Mitch Goldberg



ClientFirst  
Strategy, Inc.

Receiving a record number of referrals in one year.

**hs** Heidi Spellman



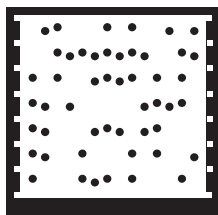
Heidi  
Spellman  
Realty LLC

That I survived, doors are still open and that I continue to love what I do.

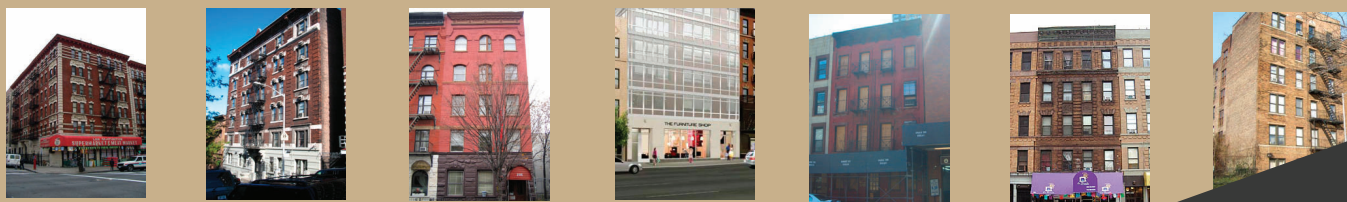
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