

WHO'S WHO | in Corporate Law

BARBARA SHAHEEN ALESI

*Forchelli, Curto, Crowe, Deegan,
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Barbara Shaheen Alesi is a partner at Forchelli, Curto, Crowe, Deegan, Schwartz, Mineo & Cohn, LLP with offices in Mineola and Melville. Alesi began her career with a prominent Long Island law firm. In 1991, she became a founding member of Curto, Barton & Alesi, P.C., which merged with FSMC&C in 1999.

Alesi concentrates her practice in corporate and commercial matters including mergers and acquisitions; entity forma-

tion and management; commercial real estate transactions and mortgage; and asset-based financing.

Alesi has seen a lot of changes occur within the corporate law field during the past year in dealing directly with business owners and with corporate in house counsel.

"In an effort to keep costs down, in-house counsel is handling as much of the company's legal work as possible before seeking outside counsel," she said. "Corporate lawyers must support in house counsel in this regard by providing legal services that are targeted to the issues and are cost efficient."

"As for dealings directly with company management, there is a discernable difference in what they are asking of us," Alesi said. "We cannot work under the assumption that our response to an issue must leave no rock unturned. Our solutions to the client's problems must be presented in a more cost efficient and time sensitive manner."

"Businesses and individuals are struggling in this economic environment and we have made adjustments to be supportive of our clients' needs in these difficult times," she noted.

Alesi is a member of the NYS Bar Association where she has been a guest speaker on the topic of "Forming and Advising Business Entities;" and the Nassau County Bar Association where

she serves on its corporation law committee. She has served as chair of the North Shore Animal League President's Advisory Board and is a member of the advisory board of Chicago Title Insurance Company. Alesi has served as an executive board member of the National Association of Women Business Owners-LI Chapter and on the membership committee of the Executive Women's Golf Association, Long Island Chapter. She attended St. John's University School of Law.

Founded in 1976, Forchelli, Curto, Crowe, Deegan, Schwartz, Mineo & Cohn, LLP is one of Long Island's most acclaimed and distinguished law firms. Its attorneys have a high level of expertise in specific areas, as well as in the general practice of law. The firm employs more than 50 attorneys who provide counsel to a broad range of clients including national, regional and local businesses; major real estate developers and organizations; banks; insurance companies; municipalities; educational institutions; and individuals. The firm is supported by a dedicated team of paralegals, law clerks, a highly skilled secretarial staff and the most up-to-date computer technology. Personal attention and quality representation that is both practical and cost-effective are hallmarks of the firm's policy toward clients.

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